



Allowing you to
be on the case



Virtual Security Team





Virtual Security Team: the flexible approach to dealing with the unknown

Buying information security services on an ad-hoc basis is a slow, inefficient process, inevitably leading to delays, extra administration, and varying degrees of satisfaction. Few organisations can justify full-time security staff... so, what can be done?

Plugging the gap

Sec-Tec's Virtual Security Team (VST) service plugs the gap between the two extremes of delays and high costs, whilst simultaneously providing numerous benefits.

The concept is beautifully simple: clients simply purchase a number of days of service on an annual basis. These days can be used for any of the services Sec-Tec offers and discounts are given on the quantity of service purchased.

There is also no need for full-time staff headaches: we are simply there, whenever and wherever required, to deal with the specialist tasks at hand.

Benefits

The benefits of the scheme are numerous, and include:

- **Complete flexibility –**
Purchased services can be used for a wide range of services including:
 - Installations
 - Training
 - System upgrades
 - Security auditing
 - Penetration testing and rectification
 - Source code auditing
 - BS7799/ISO 17799 consultancy and services
- **Discounted rates –**
Due to the fact that a quantifiable number of days are purchased, discounts can be given on Sec-Tec's daily services rate.
- **In-house control retained –**
Unlike many traditional outsourcing schemes, clients can retain complete control of their security and handle matters internally if deemed appropriate. Sec-Tec will only perform the services required by the client, leaving ultimate control in the hands of the in-house IT or security team.
- **Value-added services –**
In addition to the considerable saving over ad hoc purchasing of Sec-Tec's services, value-added services are included as standard.
- **No learning curve –**
Sec-Tec will, as part of the ongoing process, amass an ever-increasing knowledge of your organisation and its workings. This means that the constant education process necessary with new consultants is removed.

In fact, the entire portfolio of Sec-Tec's services are available off-the-shelf through VST.

FAQs

What does VST offer over traditional ad hoc consulting?

VST constitutes a commitment between both parties: a mutual benefit is thus realised, in addition to considerable cost savings.

What happens if more days than originally purchased are required?

Additional days can simply be purchased as required, at the standard or better discounts.

What if the allotted days are not used by the end of the year?

Any unused days simply rollover into the next year. No days are lost.

What services can VST be used for?

VST can be used to purchase any of the services within Sec-Tec's portfolio.

Does VST operate to a Service Level Agreement?

We understand that you may need some services urgently. Therefore, VST can operate on a wide range of SLAs, and is priced accordingly. To date, Sec-Tec have a 100% success rate in providing VST services within required timescales.

What discounts are offered?

Sec-Tec offers substantial discounts over ad hoc purchasing of services, typically up to 30%.

VST

VST stands for Virtual Security Team. At Sec-Tec we like to think it also stands for the key elements of our service:

- Value
- Security
- Trust





www.sec-tec.co.uk



Tel: +44 (0) 20 8317 7962
Fax: +44 (0) 20 8317 8051
Email: info@sec-tec.co.uk
Web: www.sec-tec.co.uk

